



August 11, 2011

To Pyxant Labs Industry Stakeholders

RE: PYXANT LABS BIOANALYTICAL

We at Pyxant Labs have worked hard to build the best bioanalytical shop in the industry and it is my job to ensure that we collaborate with companies such as yours, to our mutual benefit.

We are not the biggest. We are, however, the best. We have out-performed our most well-known competition in multiple instances, including in 'rescue studies' which present head-to-head comparison of bioanalytical capabilities.

Recent developments relating to regulatory bioanalytical conduct in our industry illuminate opportunities to increase our collaboration with your organization, among others.

Consequently, we are reaching out to our customers – and to folks whom we are confident should be our customers – to ensure that we identify mutually compelling collaborations.

The fact is, Pyxant Labs is one of the leading standalone bioanalytical CROs in the world.

- **Zero** Pyxant Labs data rejected by a regulatory agency for bioanalytical deficiency
- **Three** FDA inspections, always followed by approval of the related applications
- **24 NDA**-track programs supported by Pyxant Labs bioanalytical
- **20 IND** programs supported by Pyxant Labs bioanalytical
- **12 ANDA**-track programs supported by Pyxant Labs bioanalytical
- **12 years old**, founded in 2000 by current management
- **>200,000** sample assays supporting **>250** individual FDA studies

These metrics represent meaningful and sustained commitment to our guiding principles:

What is most scientifically credible?

What is increasingly efficient?

What optimally supports regulatory requirements?

Pyxant Labs offers top-quality technical-regulatory bioanalytical performance at a compelling value. As founder, CEO, and leading investor in Pyxant Labs, I guarantee your satisfaction with Pyxant Labs' bioanalytical services.

We will add value by de-risking and accelerating the bioanalytical phase of your pharmaceutical development programs. We look forward to identifying opportunities for collaboration with your company.

Wishing you all the best,

Maurice A. Gaubatz
President & CEO
Pyxant Labs Inc.